

Sheet1

XEFPERSON1,C,40	XEFPERSON2,CXEFCAT,C,50	XEFCOST,C,15
Prospect	Prospect	Revenue/Expense
Customer	Customer	Collections
Debtor	Debtor	Collections
Prospect/Customer	Prospect	Revenue/Expense
Client	Client	Billings
Client	Client	Billings
Client	Client	Billings
Prospect\Client	Prospect\Client	Revenue/Expense
Insurance Prospect	Prospect	Revenue/Expense
Real Estate Prospect	Prospect	Revenue/Expense
Customer	Customer	Billings
Doctor's Patient	Patient	Billings
Dentist's Patient	Patient	Billings
Contractor/Subcontractor	Contractor	Revenue/Expense
Prospect/Customer	Prospect/Cust	Revenue/Expense
Member of Church	Church Member	Collections
Applicant\Employee	Applicant	Revenue/Expense
Taxpayer	Taxpayer	Collections
Client	Client	Billings
Client	Client	Billings
Client	Client	Billings
Client	Client	Billings
Vendor	Vendor	Revenue/Expense

Sheet1

XEFACT,C,20	XEFACT,C,75	MIN
Appointment	Prospect and Activity Tracking System	A
Appointment	Bank Loan Recovery/Collections Tracking System	B
Appointment	Collections [Debtor] Follow up system	C
Appointment	Bank Services Marketing System for Prospects and Customers	D
Appointment	CPA Time, Billing, and Activity Tracking System	E
Appointment	Attorney Time, Billing, and Activity Tracking System	F
Appointment	Architect Time, Billing, and Activity Tracking System	G
Appointment	Secretary's Appointment Scheduler: Clients, Prospects, and Staff	H
Appointment	Insurance Salesman's Prospect and Activity Tracking System	I
Appointment	Real Estate Salesman's Prospect and Activity Tracking System	J
Callback	Telephone Customer Support Tracking System: Time and Billing	K
Appointment	Doctor's Patient Appointment and Activity Tracking System	L
Appointment	Dentist's Patient Appointment and Billing Tracker	M
Commitment	Contractor's Commitment, Schedule, and Cost Tracker	N
Appointment	Manufacturer's Representative Prospect, Activity, and Expense Tracker	O
Appointment	Church Member's Collection and Activity Tracking System	P
Appointment	Personnel Specialist's Applicant\Employee Activity Tracker	Q
Appointment	IRS Revenue Agent's Activity Tracking System	R
Appointment\callback	Advertising Agency Client\Activity\Billings Tracking System	S
Appointment	Barrister Time, Billing, and Activity Tracking System	T
Appointment	Solicitor Time, Billing, and Activity Tracking System	U
Appointment	Accountant Time, Billing, and Activity Tracking System	V
Appointment	Purchasing Agent's Vendor and Activity Tracking System	W

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